

Memphis Managed Care Corporation

(TLC Family Care Healthplan)

STATISTICS	Year Ending 12/31/98	Year Ending 12/31/99	Year Ending 12/31/00	Year Ending 12/31/01
TennCare Enrollees at the beginning of the year	43,191	53,511	59,209	86,761
TennCare Enrollees at the end of the year	53,511	59,209	86,761	172,182
Avg. TennCare Enrollees	48,351	56,360	72,985	129,472
Number of grievances	None reported	None reported	None reported	7,602
Number of malpractice claims	0	0	0	0
Number of years in existence	5	6	7	8
CSA Regions served	Shelby County	Shelby County	Shelby County	Shelby County
	Northwest	Northwest	Northwest	Northwest
	Southwest	Southwest	Southwest	Southwest

Certification/Accreditation

FINANCIAL HIGHLIGHTS

ASSETS	\$10,740,549	\$19,959,342	\$23,071,032	\$56,372,282
LIABILITIES	\$17,718,938	\$14,939,506	\$16,694,807	\$42,733,701
TOTAL NET WORTH	(\$6,978,389)	\$5,019,836	\$6,376,225	\$13,638,584
STATUTORY NET WORTH REQUIREMENT	\$3,200,580	\$3,856,995	\$5,314,546	\$7,201,830
NET INCOME FROM TENNCARE OPERATIONS	(\$7,216,185)	(\$722,454)	\$3,614,992	\$10,755,151
NET INCOME FROM OTHER SOURCES				
TOTAL NET INCOME	(\$7,216,185)	(\$722,454)	\$3,614,992	\$10,755,151
MEDICAL AND HOSPITAL EXPENSES FOR TENNCARE OPERATIONS	\$78,570,259	\$87,822,296	\$119,506,911	\$202,496,258
OTHER MEDICAL AND HOSPITAL EXPENSES				
TOTAL MEDICAL AND HOSPITAL EXPENSES	\$78,570,259	\$87,822,296	\$119,506,911	\$202,496,258
TENNCARE REVENUE	\$80,914,512	\$96,952,693	\$134,115,704	\$231,759,381
OTHER REVENUE				
TOTAL REVENUE	\$80,914,512	\$96,952,693	\$134,115,704	\$231,759,381
ADMINISTRATIVE EXPENSE FOR TENNCARE OPERATIONS	\$9,560,438	\$9,852,851	\$10,993,801	\$18,507,972

OTHER ADMIN EXPENSE				
TOTAL ADMIN EXPENSE	\$9,560,438	\$9,852,851	\$10,993,801	\$18,507,972
FEDERAL TAX EXPENSE				
RATIO OF TENNCARE MEDICAL EXPENSE TO TENNCARE REVENUE	97%	91%	89%	87%
RATIO OF TENNCARE ADMINISTRATIVE EXPENSE TO TENNCARE REVENUE	12%	10%	8%	8%
RATIO OF OTHER MEDICAL EXPENSE TO OTHER REVENUE	N/A	N/A	N/A	N/A
RATIO OF OTHER ADMINISTRATIVE EXPENSE TO OTHER REVENUE	N/A	N/A	N/A	N/A

Amendment #1
received 3/27/02

Note: This information was compiled from unaudited NAIC filings and other unaudited sources.